

GTFL:SEC:2020

February 23, 2020

BSE Limited Corporate Relationship Department, New Trading Ring, Rotunda Building, P. J. Towers, Dalal Street, Fort, Mumbai 400001. (Co

(Company code: 509557)

National Stock Exchange of India Ltd.Exchange Plaza, Plot No. C/1, 'G' Block,Bandra-Kurla Complex,Bandra East,Mumbai 400051.(Symbol: GARFIBRES, Series: EQ)

### Sub:- Disclosure under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sirs,

Pursuant to the aforesaid Regulations, please find below the schedule of investor / analyst meeting / conference to be held on as under.

Schedule of the Investor / Analyst Meet / Conference:

Date	Name	Venue	Type of Meeting
February 24, 2020	Ambit Capital Conference	Mumbai	One-on-One / Group Meeting

Note: The above schedule is subject to change. Changes may happen due to exigencies, Logistical disorders, etc.

A copy of the investor presentation to be made in the aforesaid meeting is enclosed for your reference and the same is also placed on the Company website i.e., <u>www.garwarefibres.com</u>.

Please acknowledge the communication.

Thanking you,

Yours faithfully,

For GARWARE TECHNICAL FIBRES LIMITED

Sunil-Agarwal

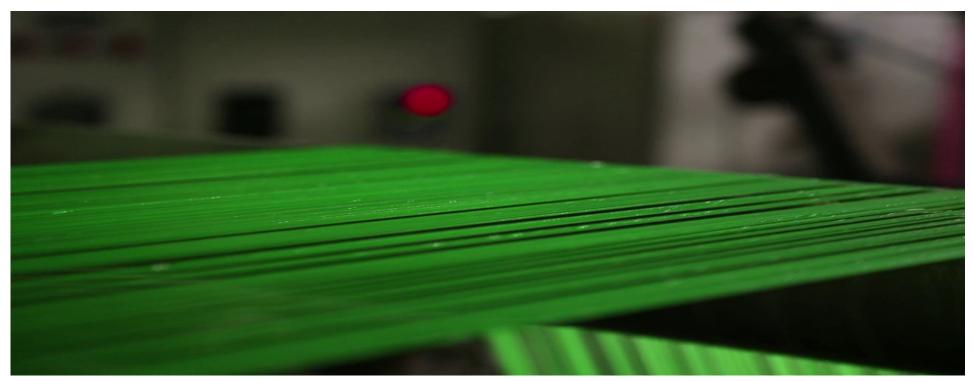
Company Secretary M. No. FCS6407 Encl.: as above

### Better Ideas in Action

www.garwarefibres.com







#### GTFL at a Glance...

- Established in 1976 to pioneer the usage of synthetic cordage in India
- Multi-divisional, Multi-geographical technical textile company
- Provides Solutions in Technical Textiles Industry across the globe
- Presence across India and more than 75 countries globally



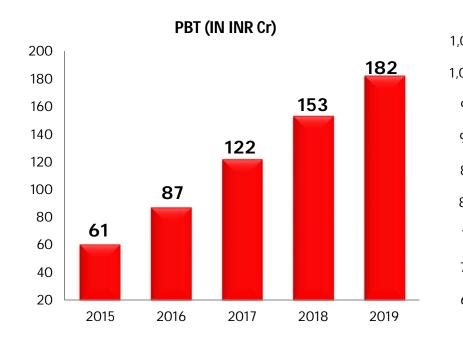


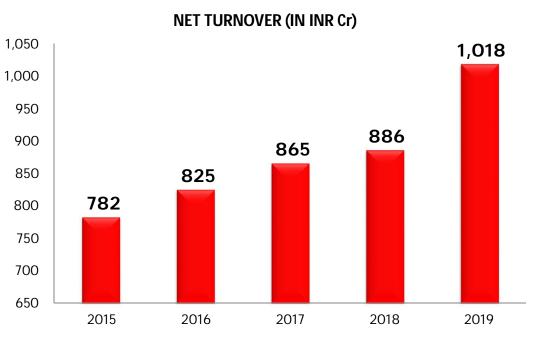
#### GTFL at a Glance...

- Carries ICRA's 'AA' rating
- Management of the company is overseen by Board of Directors headed by CMD, Mr. Vayu Garware
- Day to day operations are structured by a team of professional managers having techno- commercial expertise and vast industrial and marketing experience



#### GTFL at a glance...







### Garware Technical Fibres Limited – At a Glance



TECHNICAL FIBRES

#### **Awards & Recognitions**



**Top Fish Net & Ropes Exporter Award** 



### Mission

"To Provide innovative, application focused solutions to enhance value of our customers globally"





#### **Our Four Pillars of Value**







Garware Technical Fibres Ltd is certified amongst India's "Best Companies to Work for" in the category of Small & Mid-size Organisations as per survey conducted by The Great Place to Work Institute (GPTW) – India. GPTW Survey is considered as the most comprehensive tool to assess and rank workplace culture in India.





International presence in more than 75 countries through 6 overseas offices across the Globe





#### **Research and Development**

- To meet the objective of continuously improving and widening our product range, we have set up a full-fledged Research and Development Centre, recognized by the Department of Science & Technology, Government of India
- In our constant endeavor to improve existing products and to meet stringent requirements of domestic as well as overseas clients, our R & D has been continuously developing application focused new products
- 44 patents filed. 11 patents granted.







## Manufacturing facility at Pune is strategically located in close proximity to Mumbai

Pune manufacturing facility conforms to ISO 9000:2015 standards and boasts state-of-the-art machinery

#### **Products**

Ropes Rope Articles PPMF Yarns

PPMF Twines Geo Textiles Metal Gabions Cargo Nets Gangway Nets





# Manufacturing facility at Wai is the largest unit in India and spread across 30 acres

Wai manufacturing facility conforms to ISO 9000:2015 and ISO 14001:2015 standards and boasts state-of-the-art machinery **Products** 

Aquaculture Cage Nets Plateena (Dyneema) Fishing Nets Net Assembly

Sports & Adventure Nets Safety Nets

Agricultural Nets Coated Fabrics





#### Extrusion





#### **Knotless Netting**

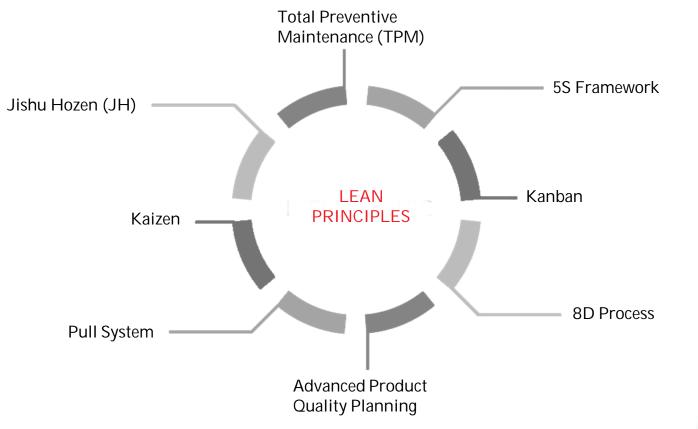




#### Netloft



#### Strong Focus on Manufacturing Excellence







#### GTFL's Strengths...





#### Our Innovative, Application focused Solutions Portfolio...



- Fully assembled Trawls
- Purse Seine Nets
- Gill Nets
- Dole Nets
- Pelagic Nets
- Ropes & Twines



Aquaculture

- Cage Nets
- Predator protection Nets
- Anti Bird Nets
- Mooring System
- Sea Lice Solutions



Shipping & IPD

- 8 Strand Shipping Ropes
- 3 Strand Industrial Ropes
- Specialty Ropes
- 12 Strand Ropes
- Safety Nets
- Cargo Nets
- Braided Ropes
- •Rope Articles



Sports

- Tennis Nets
- Volley Ball Nets
- Basket Ball Nets
- Ski Nets
- Cricket Nets
- Badminton Nets
- Golf Practice Nets
- Soccer Nets
- Batting Cages
- Handball Nets



#### Our Innovative, Application focused Solutions Portfolio...



- Agriculture
- Anti Bird Nets
- Anti Hail Nets
- Shade Nets
- Sericulture Nets
- Floriculture Nets
- Insect Nets
- Grape Nets
- Crop Support
- Stacking Cord
- Banana Ropes



Geosynthetics

- Reinforced Soil **Structures**
- Landfill
- Coastal & River Protection
- Rock fall Protection
- Gabion Walls
- Geosynthetic Lining
- Erosion Control



**Coated Fabrics** 

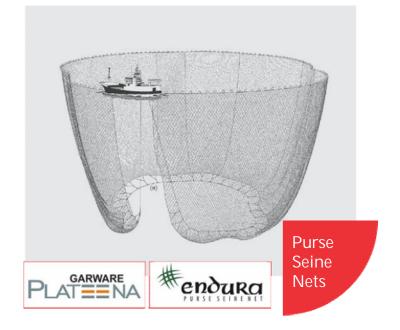
- Tarpaulins
- Hanger Covers
- Awnings
- Inflatables
- Biogas Covers
- Tents
- Pandals
- Pitch Covers/ Ground Covers



- Aquaculture Cage Nets
- Mooring & Towing Ropes
- Trawl Nets
- Purse Seine Nets
- Conductor Cable Pulling
- Hot Line Stringing
- River Cross Cable Pulling



#### **Purse Seine & Trawl Nets**







# Our Purse Seine Net has caught 2500 MT fish in one catch which is a World Record!!!









GTFL is the No.1 Sports Net manufacturer in India & also the top exporter to USA





#### **Defense Textiles Solutions**





GTFL offers high-quality, UV-stabilized Agriculture Nets for variety of applications



#### **Coated Fabrics Solutions**

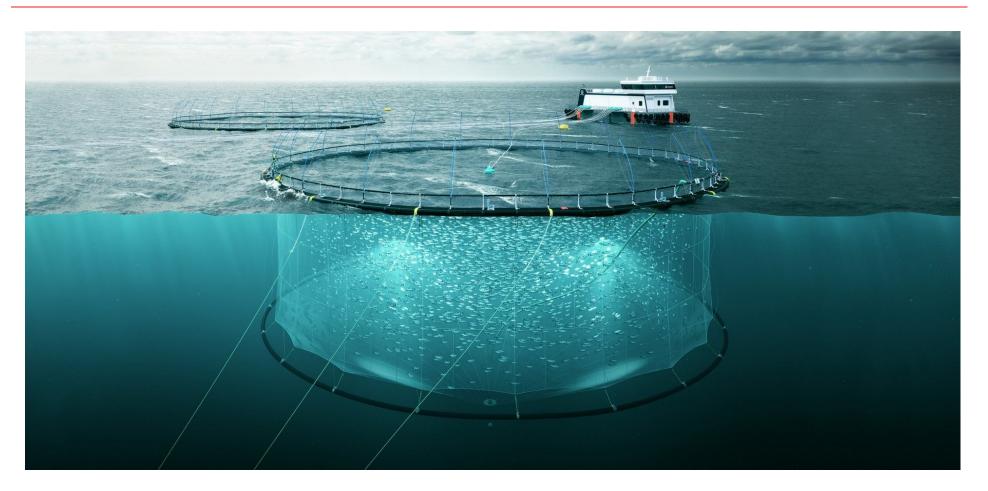






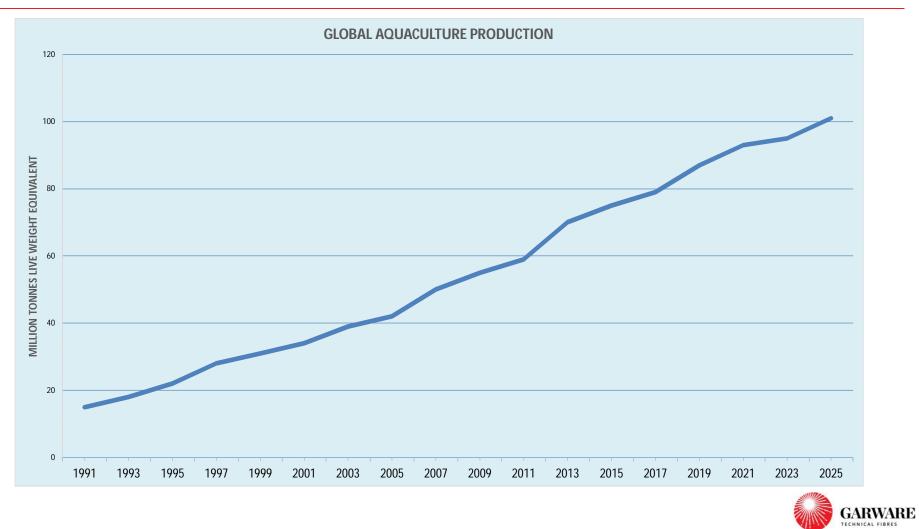
### GTFL Aquaculture Business

#### Aquaculture – Meeting the Global Protein Demand





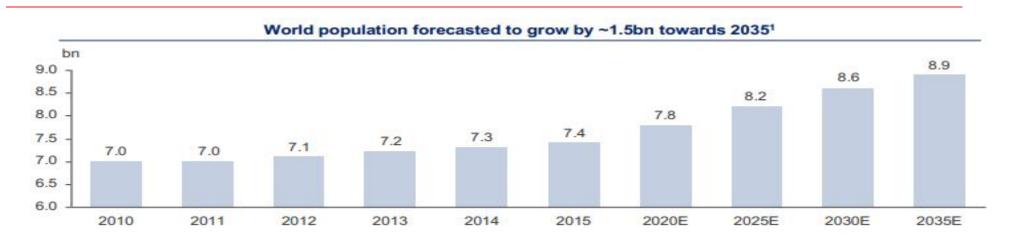
#### Aquaculture – Production Volume



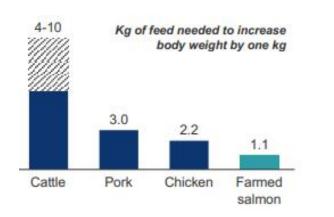
#### Salmon Aquaculture – Industry Insights

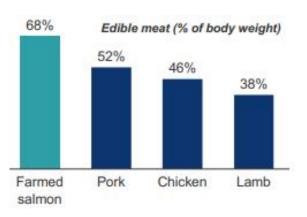


- More than 99% of the Global supply of Salmon is produced in Sea based net pens
- Sea Based production is dominated in Norway, Chile and Canada due to vast area with suitable conditions



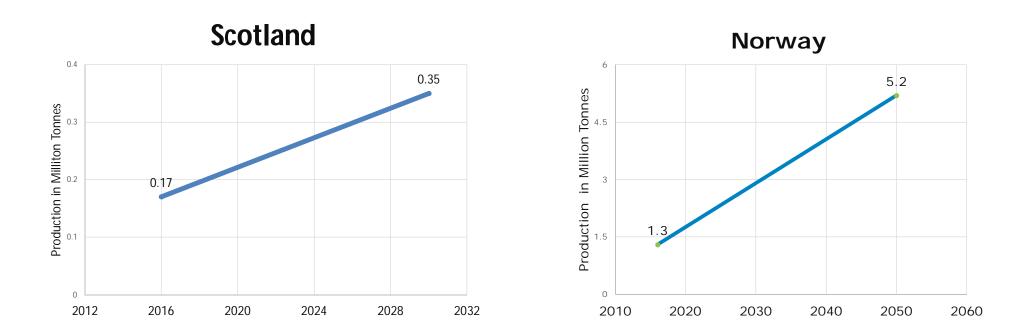
#### Salmon – More efficient Protein Source





 Compared to Land based animal Proteins, Salmon offer higher protein and resource efficiency

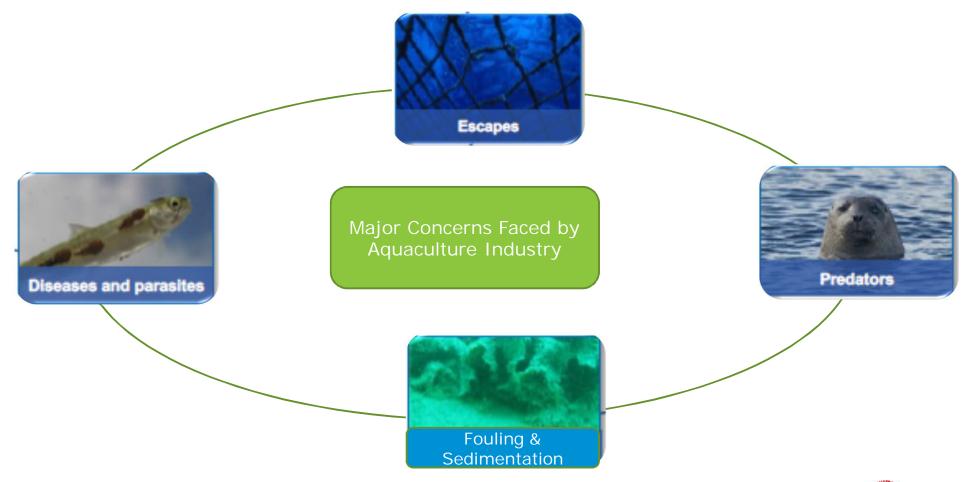
#### Salmon Aquaculture – Volume Growth Forecast







#### **Issues Faced by Aquaculture Industry**





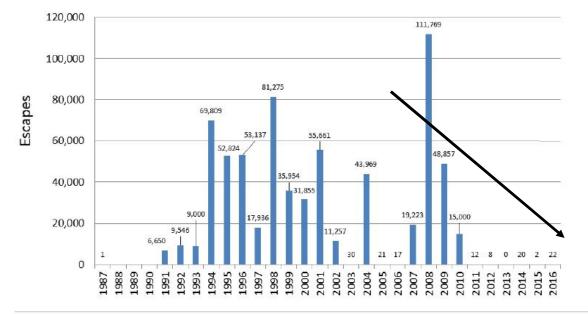
### **GTFL Solutions – Fish Escapes Reduction**

## Nets with:

- Higher Wet Breaking Strength
- Better Wet Abrasion Resistance
- Better Cut Resistance



#### **GTFL PE Solutions – Minimizing Fish Escape and Predation**



#### **Reported Escapes in BC Salmon Production**

Figure 11: Industry-reported escape figures in British Columbia. Data: 1987–2009 from Piccolo and Orlikowska (2012); 2010 from pers. comm., John Werring, David Suzuki Foundation; 2012–2016 from DFO.



### GTFL PE Solutions – Minimizing Fish Escape and Predation

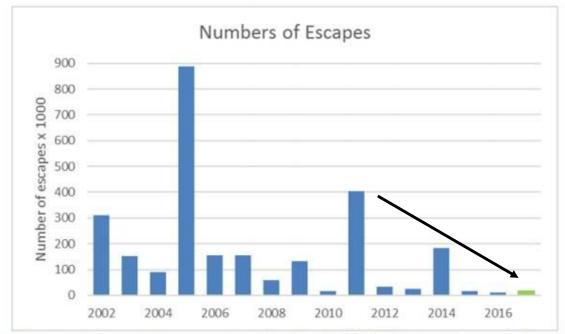


Figure 14: Scottish farmed salmon escape numbers (in thousands of fish), 2002 to May 2017. Data from Marine Scotland in Scotland's Aquaculture database.



### **GTFL Solution - Sapphire PE Predator Nets**



GTFL Predator Nets specially developed net with a mix of various synthetic fibers that has

- Improved Mesh and Knot Breaking Strength,
- High Stiffness index and
- High Cut resistance.



#### **GTFL Sapphire PE Predator Nets: Featured Article in BBC**

# Increased salmon farm protection leads to drop in seal culls

O 4 February 2019

f 🔗 🈏 🗹 < Share



A salmon producer has reported seeing a reduction in seal culling after introducing new nets to keep them away from fish.

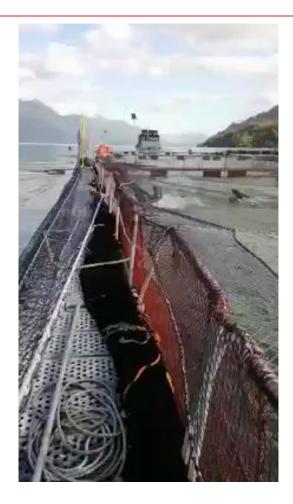
"SSF said new Seal Pro netting was piloted at its Orkney fish farms. Since it was installed in 2016, SSF claims no culls were required there."



BBC article : https://www.bbc.com/news/uk-scotland-47108133

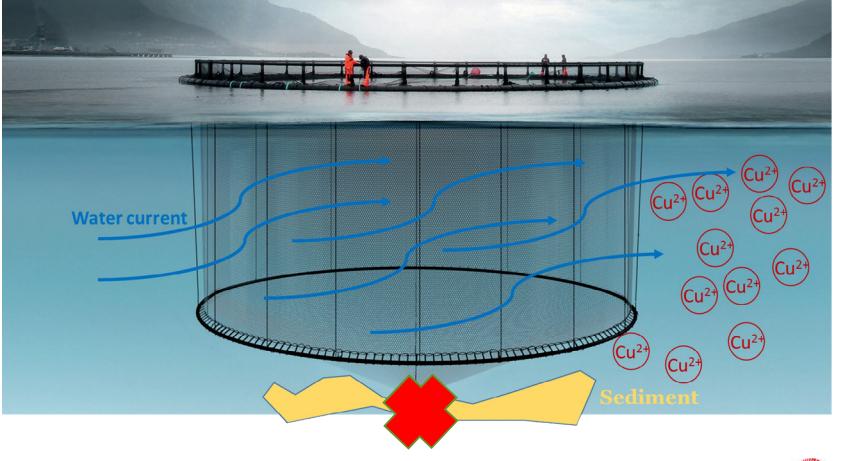
### **Testimonial: Scotland**







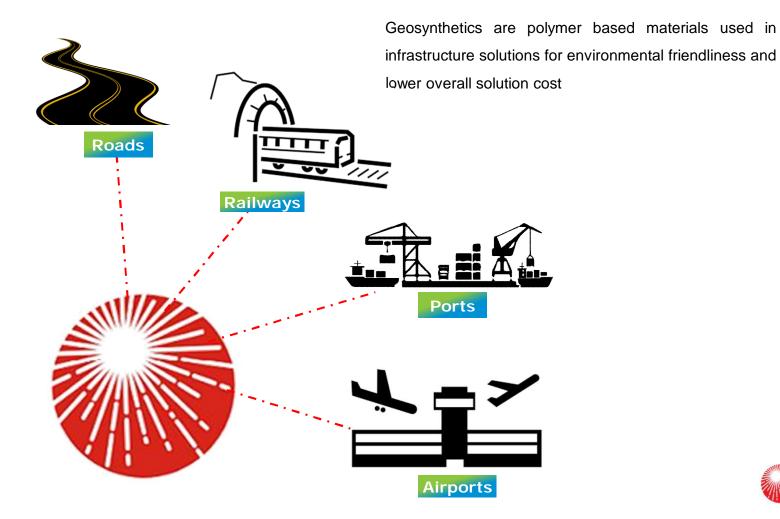
### GTFL Solution - Reduce Bio fouling and Sedimentation - V2 Nets





# GTFL Geo-synthetics Business

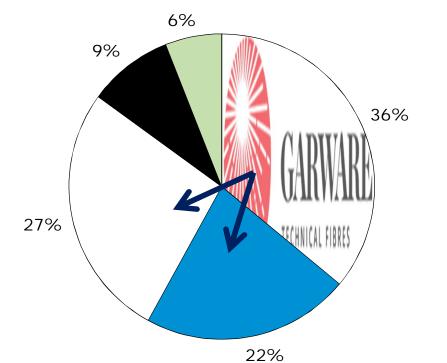
## Geosynthetics: A brief overview





## Geosynthetics: A brief overview

Industry : USD 8.412 Billion

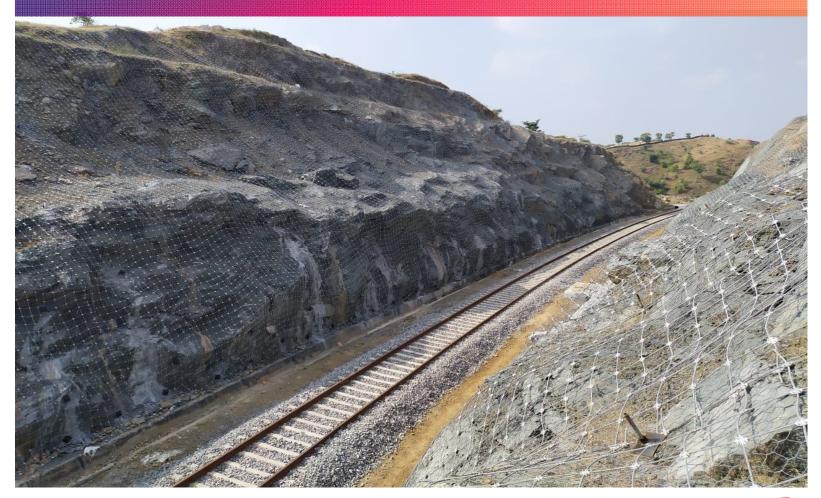


#### **Geographical Region Vs Consumption**

Asia Pacific
Europe
North America
Latin America
Middle East and Africa



## Focus Applications: Railways- Rockfall and slope stabilization





## Focus Applications: Railways-Erosion control





## Focus Applications: Roads-Rockfall and slope stabilization







## Focus Applications: Roads- Erosion control





## Focus Applications: Landfill



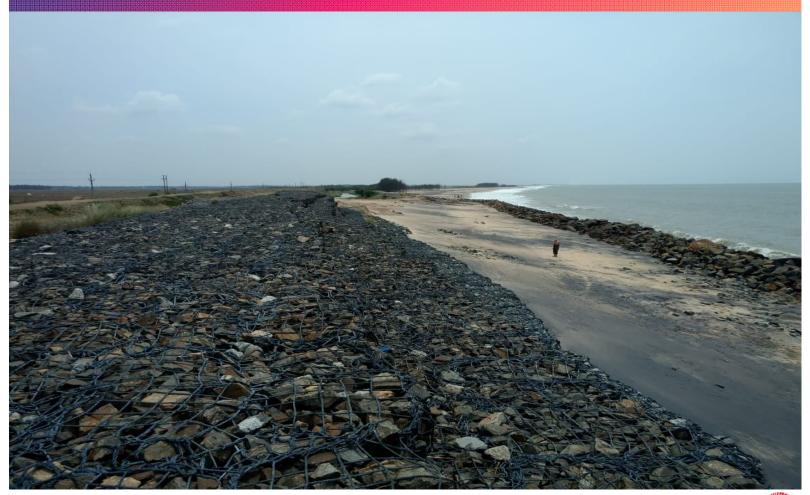


## Focus Applications: Lining





## Focus Applications: Coastal Erosion control









## **Happy Schools**

The company has so far identified and transformed more than 20 schools across Maharashtra under the project, touching the lives of more than 5000 students by providing an array of facilities at schools located in the rural locales which includes e-learning, water purification plants, science laboratories, computer laboratories, library and faculty rooms among others.

We are aiming to transform more than 100 schools thereby benefitting more than 20000 students in the next five years.



54



### Happy Schools





#### **Tree Plantation Drives**

More than 50000+ trees have been planted by entire GTFL family







Started Ambulance Service at Wai



# Better Ideas in Action

# Thank You

INDIA • USA • UK • CANADA • AUSTRAILA • CHILE • NORWAY

www.garwarefibres.com

